

Kansas Solar Electric Co~operatives, Inc. ~ The K-SEC Model

K-SEC Position Posting: Chief Financial Officer

June 2011

Motto: *1,000 MWp BI-PV Solar At A Time*

The K-SEC Model

Phase I Demonstration =10,000 SF BI-PV Solar in each county of Kansas = \$50 million by 2014

Phase II Foundation =1,000 SF BI-PV Solar in Kansas by 2022 = \$3 billion 2014 to 2024

Phase III Management =Monitor+Maintain 1,010.5 MWp Solar Resource 50 years =\$.5 B to 2074

The Chief Financial Officer [CFO] of the Kansas Solar Electric Co~operatives, Inc. [K-SEC] a statewide non-profit *deployment acceleration* organization for BI-PV Solar Architecture will plan, direct, coordinate and supervise the organization's financial operations, prepare and enforce the budget, ensure regulations and procedures are followed, and maintain appropriate records and files. K-SEC founder & CEO Eileen M. Smith, M.Arch. will directly supervise the CFO who must also be responsible to the K-SEC Board of Directors.

Qualifications: The successful candidate will have demonstrated comprehensive knowledge of general laws and administrative policies governing financial practices and procedures, comprehensive knowledge of the principles and practices of accounting and budgeting for non-profit agencies; ability to evaluate financial systems and efficiently formulate and install electronic accounting methods, procedures, forms and records; ability to prepare informative financial reports (including yearly business report); ability to plan, organize, direct, and evaluate the work of other employees; ability to establish and maintain effective working relationships with external associates, government officials, and the general public. This position requires a bachelor's degree with recent coursework in accounting, finance, business administration, international business or related field and six or more years experience working with organizational accounting and one to three years of supervisory experience, or equivalent combination of education and experience. Prefer background in U.S. energy finance, architecture, construction, and international business. *A valid Kansas driver's license with an insurable driving record is required.*

OVERVIEW: The **Kansas Solar Electric Co~operatives, Inc.** [K-SEC] is a statewide non-profit member organization to facilitate a *deployment acceleration program* with the goal to install 1,010.5 MWp *Building-Integrated PhotoVoltaic* [BI-PV] Solar Electric Capacity in Kansas by 2024. This is a \$3.5 billion *green energy program for Kansas*. Presently, there is only 500 MWp installed PV *solar electric capacity* in the United States compared with 3.5 GWp in The German States or 7 times the U.S. *PV Solar Capacity*.

Eileen M. Smith, M.Arch. founded the **SOLAR DEVELOPMENT COOPERATIVE** in 1992. In 2005, she completed her book "**ElectriCity. BEYOND THE CURVE OF DEREGULATION**" and founded K-SEC as a non-profit *deployment acceleration program*. In 2000, the idea was born when Clint Eastwood had to call a meeting with CA Governor Davis to be paid his contracted solar energy incentives. K-SEC serves as a solar energy *deployment acceleration model* that protects consumers from the burdens of pioneering solar energy. K-SEC will provide approximately 7% of the electricity consumed in Kansas from 2024 to 2074. See K-SEC's Annual Report on website.

The transparent statewide K-SEC member organization will facilitate K-SEC's Phase I fabrication and training center *museum* to produce and install 10,000 SF BI-PV Solar in each Kansas County by 2014 as we train fabrication experts and 735 installation techs across the state. The K-SEC CFO will manage the fiscal responsibilities of K-SEC's

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umbrella member organization as we complete K-SEC's \$50 million Phase I Demonstration. During Phase I, K-SEC will recruit a local board member from each Kansas County to establish 21 renewable cooperatives to manage K-SEC's Phase II Foundation per *KS.A. Chapter 17-4651 to 4681 Renewable Cooperatives*.

We are K-SEC's statewide member organization, which serves as a hub of interaction for K-SEC's local renewable cooperatives as they evolve. Activities include publication of related books, journals, research documents, a website, additional online information and press releases. The K-SEC Model will prepare Kansas youth to compete in the use of 21st century solar energy technology. K-SEC will provide energy reliability to comfort elders and to protect all Kansas citizens as much as possible from the challenges of natural and made-man disasters with a large amount of back-up electricity stored via batteries at various demand-sites. These issues serve as a priority in planning and financing K-SEC projects. The K-SEC Model will produce *2,000 green energy jobs for Kansans* from 2012 to 2072. During Phase II K-SEC will employ numerous BI-PV manufacturing and maintenance technicians from 2012 to 2072 to produce and monitor every facet of K-SEC's 1,000 MWp BI-PV Solar Resource. K-SEC client and public relations will greatly depend upon K-SEC's fiscal credibility and public outreach.

K-SEC will sponsor and organize yearly industry conferences and public education events including our *Building-Integrated PhotoVoltaics Magazine* to be published on a quarterly to monthly basis. The magazine will share K-SEC culture, people, client stories and Solar Projects as they are installed and managed across Kansas. During the Phase II Foundation, K-SEC will install 2,000 SF BI-PV Solar Roofing a week in 100 counties of Kansas for ten years. K-SEC is a *BI-PV Solar technology literacy program* to provide the training and infrastructure to allow homeowners, businesses, technicians and all peoples interested in and/or involved in using solar electricity for energy reliability to timely do so more effectively. For more information, please visit K-SEC's website and review K-SEC's 2009 Annual Report.

Compensation: will range from \$50,000 to \$150,000 per year depending upon qualifications, the employee's schedule and the CFO's proven ability to timely raise and manage resources as needed to complete K-SEC's Phase I Demonstration and evolve Phase II. The CFO will establish K-SEC's excellent benefit program including stipends for Preventative Medicine and our Wellness, Nutrition and Fitness Program. The CFO and CEO will develop K-SEC's health, dental and vision insurance plan, retirement pension plans, and a deferred compensation plan with vacation and sick leave.

Application Process: Please send your professional résumé with a cover letter and three professional references to: **Eileen M. Smith, M.Arch. Founder & President/CEO**
Kansas Solar Electric Co~operatives, Inc.
P.O. Box 2
Lawrence, KS 66044.

Position is open until filled. Solid references, strong record of CFO expertise, drug screens, criminal history, and physical capacity test are required as a condition of employment. First review of applications for the CFO position will begin July 15, 2011.